This guide provides an overview of the Australian law relating to bribery and corruption, including bribery of foreign officials, and some practical tips to manage associated risks.

Topics covered include:

• Bribery of foreign public officials
• Liability of corporations for their representatives
• False accounting offences
• Domestic bribery
• Political donations
• Enforcement of contracts procured by bribery
• Practical steps to manage risks
• Practical steps if you encounter a problem
Introduction

In a world where business is conducted across national boundaries, foreign bribery and corruption is increasingly in the spotlight. More countries, including Australia, are becoming increasingly active in investigating suspected bribery both within and outside their borders and bringing enforcement action. Organisations need to be conscious of anti-bribery legislation, have policies and procedures in place to comply with that legislation and take steps to ensure that compliance is embedded within the organisation’s culture.

WHAT IS BRIBERY?

Generally speaking, bribery is the offer, payment or provision of a benefit to someone to influence the performance of a person’s duty and/or to encourage misuse of his or her authority.
In Australia, bribing a foreign official is an offence under s 70.2 of the Schedule to the *Criminal Code*. The offence has the following elements:

1. Provide/offer a benefit
2. Cause a benefit to be provided/offered
3. Benefit is not legitimately due
4. Intention of influencing a foreign public official to obtain/retain business or a business advantage.
A benefit includes any advantage and is not limited to money or other property, nor is there any formal monetary threshold. The benefit provided/offered does not need to be given directly to the relevant public official – providing or offering to provide a benefit to, for example, a family member or friend of that official would suffice. Similarly, a person who does not personally provide or offer a benefit, but instead procures someone else to do so on his or her behalf, is likely to be found to have aided, abetted, counselled or procured a bribe, which is also an offence under the Criminal Code.

It is also not necessary to prove that a benefit was actually obtained/retained. Foreign public official is also broadly defined and could include for example employees of state-owned commercial enterprises. The legislation is therefore very broad.

The following types of benefits could be captured by s 70.2 if not legitimately due and given with the intention of influencing a foreign public official to obtain or retain business or a business advantage:

- Making political or charitable donations.
- Gifts or corporate hospitality.
- Promotional expenses, travelling expenses or accommodation.
- Employing foreign public officials or their relatives.
- Provision of services such as use of a car.

**RELEVANT CONNECTION WITH AUSTRALIA REQUIRED**

The offence of bribing a foreign official will only be committed under s 70.2 if the relevant connection with Australia is established. Under s 70.5, this connection will be established if the conduct constituting the alleged offence occurs:

- wholly or partly in Australia; or
- wholly or partly on board an Australian aircraft or ship; or
- wholly outside Australia and the person is an Australian citizen, resident of Australia or a body corporate incorporated under a law of Australia.

Where bribery is committed by a subsidiary company incorporated in a foreign jurisdiction, a joint venture vehicle or a commercial agent the Australian parent company may still be liable in some circumstances, including where the foreign entity was acting as its agent or for aiding and abetting bribery.

The reach of the Australian legislation is wide, as are similar anti-bribery provisions in other countries, for example in the US and UK. Liability is potentially cumulative – individuals or corporations may be held liable in multiple jurisdictions under different laws for the same conduct. There is increasing cross-border cooperation between regulators/investigatory agencies to investigate and enforce anti-bribery laws.

**LIABILITY OF CORPORATIONS FOR THEIR REPRESENTATIVES**

A corporation will be liable for bribery of foreign officials by its employees, agents or officers who are found to have bribed a foreign official if that person was acting within the actual or apparent scope of their authority and the corporation expressly, tacitly or impliedly authorised or permitted the conduct (ss 12.1-12.3). The legislation gives an expansive definition of when conduct is “expressly, tacitly or impliedly authorised or permitted”. This could include where:

- the board or a “high managerial agent” of the corporation knowingly or recklessly carried out the conduct, or expressly or impliedly authorised or permitted it
- a corporate culture existed that “directed, encouraged, tolerated or led to non-compliance” with the anti-bribery provisions, or
- the corporation failed to “create and maintain a corporate culture that required compliance with” the anti-bribery provisions.

Australia is also considering the introduction of a new offence of failing to prevent bribery of a foreign public official. If enacted, this offence would mean that a company is automatically liable for bribery committed by an “associate” (including a subsidiary, officer, employee, agent, contractor, or third party service provider) for the company’s gain, unless the company can demonstrate that it had a proper system of internal controls and compliance in place designed to prevent the bribery from occurring.

In addition, the failure by directors or officers of a company to take proper measures to prevent and detect bribery by employees or other officers may be a breach of their duties under the Corporations Act 2001 (Cth). The corporate regulator ASIC is taking an increasing interest in directors’ oversight of bribery and corruption risks and is starting to work with the Australian Federal Police (who have responsibility for enforcing the foreign anti-bribery laws) to investigate foreign bribery.
DEFENCES – LAWFUL OR REQUIRED BY LAW AND FACILITATION PAYMENT DEFENCE

There are defences under the Australian law for foreign anti-bribery where:

- a foreign or local written law required or permitted the provision of the benefit (s 70.3); or
- the benefit to the foreign public official was a facilitation payment (s 70.4).

A benefit is a facilitation payment where:

- the value of the benefit was of a minor nature;
- the payment was made for the sole or dominant purpose of expediting or securing the performance of a routine government action of a minor nature; and
- a record of the conduct was made as soon as practicable after it occurred.

A routine government action does not include decisions about awarding new business, continuing existing business with a particular person, or the terms of a new or existing business. Similar to the US defence for facilitation payments (which the Australian defence is modelled on), the Australian legislature has made clear that a facilitation payment must involve something to which a person is already entitled and not something which the public official has a discretion whether or not to grant.

This facilitation payments defence is controversial, and the OECD Working Group on Bribery in International Business Transactions has called for facilitation payments to be prohibited. Despite this recommendation, it still remains a defence under Australian law. In other jurisdictions (such as under the United Kingdom Bribery Act 2010), facilitation payments are illegal. However, the United Kingdom legislation provides a defence for commercial organisations where they prove they had adequate procedures in place.

PENALTIES AND ENFORCEMENT

The penalty for an individual who is found guilty of bribing a foreign official is imprisonment for not more than 10 years and/or a fine of not more than 10,000 penalty units ($2,100,000).

For a corporation, the maximum fine is the greater of:

a. 100,000 penalty units ($21,000,000);

b. if the value of the benefit the body corporate directly or indirectly obtained can be determined – 3 times the value of that benefit; or

c. if the court cannot determine the value of that benefit – 10% of the annual turnover of the corporation and related bodies corporate during the 12 months ending at the end of the month in which the conduct constituting the offence occurred.
THE LAW IN AUSTRALIA

Domestic bribery

CRIMINAL LAWS APPLICING TO DOMESTIC BRIBERY

Each State and Territory has legislation criminalising bribery of both public officials and private individuals. The Commonwealth also criminalises the bribery of Commonwealth public officials under Divisions 141 and 142 of the *Criminal Code*.

Each piece of legislation is different and needs to be specifically considered. However, they have a number of similar features and the following situations are likely to give rise to serious concerns:

- Agents (including employees) of private persons or entities OR Agents of the crown/public bodies
- Providing, offering or accepting benefits (of any kind)
- As inducement or reward for doing, or not doing, something re the principal’s affairs OR Which might tend to influence the agent to show favour or disfavour re the principal’s affairs.
As with foreign bribery, custom and practice are no defense, though there is generally a requirement that the benefit must be given or accepted dishonestly or corruptly. The courts have interpreted “dishonestly” or “corruptly” as meaning “with intention to influence”. So even where the legislation refers to payments which “tend to influence” (which suggests it is not necessary to have a particular intention), the need for dishonesty or corruption means that there must be an intention to influence.

While it is necessary for there to be an intention to influence, providing a benefit may be a bribe even if there is no specific objective sought to be achieved e.g. a favourable outcome of licence application or the grant of a contract; it is enough if the benefit was given to encourage the other person to show favour generally at some point in the future or act in a way which is a departure from the proper exercise of their duties.

Courts infer an intention to influence from all the circumstances in which the benefit is given e.g. the size of the benefit(s), the frequency of benefit(s), the context (e.g. if there was an impending decision regarding e.g. the grant of a licence or award of a contract) and whether the benefit was recorded by either party and recorded accurately.

In many States, paying secret commissions for advice given to others about their business dealings is also an offence, even if the adviser is not an “agent.”

Companies may be criminally liable for bribery committed by their employees, officers or agents. The Australian Capital Territory and the Northern Territory have adopted the expansive Commonwealth model (described above in relation to foreign bribery). In other States, corporate liability is likely to arise only where a directing mind or will of the company – typically a director or senior manager – is involved in the offence.

As with foreign bribery, companies/directors may also be liable where they aid, abet, counsel or procure bribery – that is, if they intentionally participate in the offence, for example by requiring or encouraging bribery, or providing funds to allow employees or agents to commit offences.

The penalties for domestic bribery are also heavy: prison terms ranging from up to 7 years (NSW) to up to 21 years (Tas) may be imposed on individuals, and companies are liable to significant fines.

**STATE COMMISSIONS AGAINST CORRUPTION**

In addition to criminal liability, all States have created statutory bodies (commissions) charged with investigating and reporting on corrupt conduct in relation to public sector agencies. The NSW Independent Commission Against Corruption has conducted a number of high-profile investigations into political donations and alleged corrupt inducements over recent years, but all of the commissions are very active.

The commissions have broad powers to investigate, examine witnesses and call for documents. Hearings and reports are generally public, in the interests of transparency and public education. An investigation may also lead to a complaint being referred for criminal prosecution.

All this means that being caught up in a commission investigation imposes significant burdens on companies and individuals.

**POLITICAL DONATIONS**

Political donations are seen as giving rise to particular risks of corruption or perceptions of corruption, and are accordingly subject to additional regulation by the Commonwealth, States and Territories. In all of the States and Territories except for Tasmania, there are requirements to file returns or make public disclosures of donations in some circumstances, with financial penalties for non-compliance. Under Commonwealth, South Australia, Queensland and Northern Territory laws the donor (rather than the party or politician) is frequently required to file the return. NSW, Victoria and Western Australia also cap or prohibit donations above certain amounts/from certain industry sectors.

The failure to properly disclose a donation may also be evidence from which a corrupt or dishonest intention could be inferred, for the purposes of domestic bribery offences, and may be of some interest to the commissions. Accordingly, ensuring strict compliance with the disclosure rules is critical to anti-bribery risk management around political donations.

The risk of donations being seen to affect planning decisions has given rise to particular concerns. For example in NSW, political donations from property developers are now unlawful. Moreover, s 147 of the Environmental Planning and Assessment Act 1979 (NSW) requires a person who makes a planning application to disclose all reportable political donations under the Election Funding, Expenditure and Disclosures Act 1981 (NSW) made in the two years preceding the application by any person with a financial interest in the application or by the person or associate of the person making the submission. The maximum penalty for failing to comply with this obligation is $44,000, 2 years’ imprisonment, or both.
Enforcement of contracts procured by bribery

Where contracts are entered into as a result of bribery of an agent, an innocent principal may be entitled to:

• rescind the contract and recover moneys paid over under it; and/or
• recover the amount of the bribe from the agent and seek damages for any losses suffered.

This means that the enforcement of contracts entered into following a bribe is far from certain, even if the bribe was small in nature and perhaps did not have any real impact on the principal’s entry of the contract. This is another reason why it is critical to supervise employees and agents properly: your company may find that, as a result of corrupt conduct of which it was not aware, it cannot enforce critical contracts.

In addition, contracts that have elements which relate to bribery (eg reimbursement of a foreign agent for their costs which might include some payments which are bribes) will be unenforceable either in whole or in part.
False accounting offences

Federal offences for false accounting came into effect on 1 March 2016 through the

FALSE ACCOUNTING OFFENCES

Australian false accounting offences target both companies
and individuals, and are intended to criminalise the falsification
of books, documents, records, certificates and accounts.
These offences exist at both Commonwealth level (under
the Commonwealth Criminal Code) and State/Territory
level (pursuant to the relevant criminal legislation in each
State/Territory).

For example, under s 490.1 of the Commonwealth Criminal
Code, an offence occurs where:
• a person makes, alters, destroys or conceals an accounting
document; or
• a person fails to make or alter an accounting document
that the person is under a duty to make or alter
with the intention that the conduct would facilitate,
conceal or disguise:
• the receipt or giving of a benefit that is not legitimately
due; or
• a loss that is not legitimately incurred.

A second offence, set out at s 490.2, applies in the same
circumstances as the first, but where the person is reckless as
to whether the benefit or loss would arise. In general terms,
recklessness occurs where a person can foresee some probable
or possible consequence, but nevertheless decides to continue
with their actions with disregard to the consequences.

These false accounting offences make it much harder for
companies to turn a blind eye to certain conduct and avoid
prosecution. As a result, companies must ensure the process
for financial reporting, invoicing and accounting is vigorous
and transparent. The corporate culture must clarify that bribery
and falsification of accounting documents will not be tolerated.

What ‘accounting documents’ do these offences apply to?
The Commonwealth law broadly applies to any account, record or
document made or required for any accounting purposes or any
register under the Corporations Act 2001 (Cth), or any financial
report or financial record within the meaning of that Act.

This definition could capture many types of documents routinely
used by most organisations, such as invoices for services or
annual financial reports. The accounting documents do not need
to be inside Australia and can apply to documents kept under or
for the purposes of a law of the Commonwealth or kept to record
the receipt or use of Australian currency.

Who do these offences apply to?
These Commonwealth offences apply to conduct outside
Australia. A ‘person’ includes corporate entities, government
officials or an officer or employee of a corporate entity acting
in the performance of their duties or functions.

Easier to prosecute

In prosecuting a person for these Commonwealth false
accounting offences, it is not necessary to prove that the accused
received or gave a benefit, or that another person received or gave
a benefit, or caused any loss to another person.

Further, as mentioned above, it is also an offence to falsify
documents where the person is reckless as to whether a benefit
would be given or received, or loss incurred. In prosecuting this
offence, it is not necessary to prove that the accused intended
that a particular person receive or give a benefit, or incur a loss.

Not requiring proof that a benefit was given or received
(i.e. that a bribe was paid or received) removes a difficult aspect
of successful prosecution under the current bribery provisions.
To establish a false accounting offence, the prosecutor is only
required to show that the person intended or was reckless
in their conduct which allowed, the making, alteration,
destruction or concealment of the document (or the failure
to make or alter the document) to facilitate, conceal or disguise
the corrupt conduct.

Companies, managers or employees who notice discrepancies in
accounting documents and can foresee a probability or possibility
that such discrepancy facilitates, conceals or disguises the giving
or receiving a benefit that is not legitimately due, and approves
the discrepancy or fails to correct that discrepancy, could fall foul
of these false accounting provisions and be prosecuted.

Penalties and enforcement

The Commonwealth false accounting offences carry
significant penalties. For an individual, an intentional breach
is punishable by imprisonment for up to 10 years, a fine
of up to $2,100,000 or both.

For a corporation, an intentional breach is punishable by a fine
of up to $21,000,000, up to three times the value of the benefit
obtained from the conduct, or up to 10% of the annual turnover
of the corporation during the 12 months prior to the conduct.

The maximum term of imprisonment and pecuniary penalties
for an offence of recklessness are half of the penalties for
an intentional offence.
The Treasury Laws Amendment (Enhancing Whistleblower Protections) Act 2019 (Cth) has been in effect since 1 July 2019. These laws provide a consolidated, strengthened protection regime for whistleblowers for proprietary and public companies in the corporate, financial and credit sectors.

The new laws significantly expand the scope of the protected disclosures under the Corporations Act. This includes enabling whistleblowers to make anonymous disclosures, and removing the requirement that disclosures be made in “good faith”.

It is important the companies and individuals are mindful of whistleblower protections, particularly confidentiality obligations, that might influence the way in which allegations of bribery and other forms of misconduct are investigated internally.
# WHISTLEBLOWER PROTECTIONS

## WHAT DISCLOSURES QUALIFY FOR PROTECTION?

In order to qualify for protection under the whistleblower laws, the following requirements must be met:

<table>
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<tr>
<th>The disclosure is made by an eligible whistleblower</th>
<th>An eligible whistleblower includes current or former officers, employees, contractors (including employees of contractors) and individual associates of the regulated entity or a related body corporate, or their current or former relatives or dependents, which includes a spouse or former spouse. A regulated entity includes companies, other constitutional corporations as well as the entities that are covered by the existing regimes in the banking, insurance and superannuation sectors.</th>
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<td>The disclosure is made to a prescribed entity or person</td>
<td>The disclosure generally must be to the Australian Securities and Investments Commission (ASIC), the Australian Prudential Regulation Authority (APRA), a prescribed Commonwealth authority, or an “eligible recipient” such as an officer, a senior manager, an auditor, or a person authorised by the regulated entity to receive disclosures whether that be an internal or external person. Additional persons are named as an eligible recipient if the regulated entity is a superannuation entity. In particular circumstances, a protected disclosure may be made to a legal practitioner, a journalist or a parliamentarian.</td>
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<td>The disclosure must be about a disclosable matter and must fall outside of the personal work-related grievance carve out</td>
<td>The whistleblower must have reasonable grounds to suspect the information concerns “misconduct or an improper state of affairs or circumstances”. The legislation provides a non-exhaustive list of conduct that is considered a disclosable matter, which includes contraventions of certain laws administered by ASIC or APRA, offences against any other Commonwealth law that is punishable by at least 12 months’ imprisonment, and conduct that represents a danger to the public or the financial system. However, this is not an exhaustive list.</td>
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WHAT PROTECTION IS PROVIDED TO WHISTLEBLOWERS?

If a whistleblower’s disclosure meets the requirements listed above, he/she is protected in the following ways:

- the whistleblower will have immunity from civil, criminal or administrative liability (such as disciplinary action) for making a protected disclosure;
- information received from certain protected disclosures will not be admissible into evidence against the whistleblower in criminal proceedings or in proceedings for the imposition of a penalty, unless the proceedings relate to the falsity of the information;
- no contractual or other remedies or rights may be enforced or exercised against a disclosure on the basis of the protected disclosure;
- a contract cannot be terminated on the basis that the disclosure constitutes a breach of contract;
- it is both an offence and a breach of a civil penalty provision if a person discloses either the identity of the whistleblower or information that is likely to lead to the identification of the whistleblower if they obtained the information directly or indirectly from a protected disclosure and the person is not otherwise authorised to make the disclosure under the Corporations Act regime;
- it is both an offence and a breach of a civil penalty provision if a person engages in conduct that actually causes detriment or threatens detrimental conduct to a second person because the victimiser believes or suspects that a protected disclosure has or may be made.

MANDATORY WHISTLEBLOWER POLICIES

The whistleblower laws require public companies and large proprietary companies (which are defined as companies that meet at least two of the following conditions: (a) $50 million or more consolidated revenue per financial year; (b) $25 million or more in assets; or (c) 100 or more employees) to maintain a compliant whistleblower policy if the business.

There are mandatory content requirements to the whistleblower policy, including information about the protections available to whistleblowers, the persons to whom disclosures may be made and how they can be made, how the company will support whistleblowers, investigate disclosures and ensure fair treatment of employees who are mentioned in protected disclosures, and how the policy will be made available to officers and employees of the company.

On 13 November 2019, ASIC issued Regulatory Guide 270 on Whistleblower Policies, which set out:

a. the matters that must be addressed in an entity’s whistleblower policy in order to be compliant;

b. examples of content for whistleblower policies, which entities can adapt to their circumstances;

c. some “good practice tips” which are not mandatory for entities; and

d. good practice guidance on implementing and maintaining a whistleblower policy, which is not mandatory.

PENALTIES AND ENFORCEMENT

The penalties for individuals and companies that breach the new whistleblower laws are as follows:

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<th>Individuals</th>
<th>Companies</th>
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<tr>
<td>Civil penalties</td>
<td>• $1,050,000 (as at December 2019); or</td>
<td>• $10,500,000 (as at December 2019); or</td>
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<td>• 3 times the value of the benefit</td>
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<td>derived or detriment avoided</td>
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<td>• 10% of annual turnover (capped at 2.5 million</td>
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<td>penalty units, which is $525,000,000 as at August</td>
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<td>Offences</td>
<td>• $25,200; and/or</td>
<td>• $126,000</td>
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<td>• 2 years’ imprisonment</td>
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IDENTIFY RISKS TO MANAGE

Organisations need to have in place anti-bribery policies and procedures that are proportionate to their size and the nature of their business. To design effective policies and procedures, companies need to assess the nature and extent of the risk of bribery by reference to the countries within which they transact, the types of transactions the company engages in and the parties with which the company transacts. Some risks to be aware of include:

- jurisdictions which are recognised (eg by Transparency International) to be corrupt
- large or uncommercial payments for goods or services
- retention of local agents without undertaking conducting background checks
- joint ventures with an operator about whom there is a concern
- taking over a company without undertaking sufficient due diligence, and
- insufficient financial control or reporting from foreign subsidiaries.

IMPLEMENT POLICIES AND MONITOR COMPLIANCE

Prevention of bribery requires an anti-corruption culture throughout the company. To develop such a culture it must be promoted by the directors and senior executives. To be effective, anti-corruption policies and procedures require training of staff, regular communication, monitoring and ongoing review and assessment of compliance with the policies and procedures and their effectiveness. Some practical measures include:

- Put in place policies and guidelines. It is not sufficient to “set and forget”.
- Provide staff with adequate training on anti-bribery policies and procedures. Copies of the policies and training materials should also be easily accessible to all relevant personnel (such as through online training modules and documentation).
- Ensure that there is a good understanding amongst staff about corporate structures, roles and responsibilities; people should understand what their colleagues are responsible for, and are or are not authorised to do.
What to do if you encounter a problem?

If officers or employees discover a problem:

1. Act quickly – immediate action can prevent or mitigate potential penalties substantially.
2. Seek legal advice and take steps to ensure that communications are privileged to the extent appropriate.
3. Investigate the scope of the problem – investigations can facilitate cooperation with authorities which can also reduce penalties.
4. Address the core problem, which may include cultural change.
5. Deal with the employees concerned and cease the activity, where possible.
6. Consider mandatory reporting obligations and whether to self-report to the relevant authorities.
7. Maintain continuous disclosure (for ASX listed entities) – ensure compliance with Corporations Act 2001 (Cth) and Listing Rules requirements.
8. Formulate a strategy for internal and external communications, managing regulators and litigation risk.
9. Implement, strengthen and integrate compliance policies and programmes to reduce the risk of reoccurrence.

• Ensure employees in senior positions are committed to compliance with anti-bribery policies and legislation, and encourage others to similarly comply with anti-bribery policies and legislation.

• Take steps to ensure that monitoring is effective, and to review and improve policies and procedures on a regular basis. Anti-bribery checks should be part of the external audit and internal audit programme.

• Put in place an effective whistleblower policy and provide staff with multiple avenues for raising concerns (which should be taken seriously and investigated properly in accordance with whistleblower laws).

Legal rights in contracts. Where appropriate, include in agreements warranties and undertakings not to engage in corrupt conduct, rights to audit books and records, and rights of termination if they are breached.

Manage counterparty risk. Conduct background checks of counterparties, joint venture parties and intermediaries in higher risk jurisdictions. Conduct appropriate due diligence on local acquisitions.

In 2016, the International Organisation for Standardisation released a new standard (ISO 37001) to assist organisations to implement effective anti-bribery management systems. ISO 37001 is increasingly used by organisations, both in Australia and internationally. Whilst certification that your company’s anti-bribery management systems comply with ISO 37001 is no guarantee that bribery issues will not arise or that your company may not still be exposed to corporate liability, certification will assist companies to demonstrate that they have implemented an appropriate corporate culture of compliance and should not be held liable.

• Put in place an effective whistleblower policy and provide staff with multiple avenues for raising concerns (which should be taken seriously and investigated properly in accordance with whistleblower laws).

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## Contacts

### AUSTRALIA

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### EUROPE

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### ASIA

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<th>Name</th>
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<tbody>
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### MIDDLE EAST

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<tbody>
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